



M. Kirk Pickerel, CAE
President & CEO, Associated Builders & Contractors

M. Kirk Pickerel, CAE, has served as president and chief executive officer of Associated Builders and Contractors (ABC), a national trade association of more than 23,000 construction and construction-related firms in 79 local chapters, since October 2000. As president, he directs a national staff of 80 professionals at the association's Arlington, Va., headquarters.

Prior to his current position, he was ABC's vice president of member services from February 1999-October 2000. From 1990-1999, he was president of ABC's Southeast Pennsylvania Chapter. He joined ABC in 1983 as membership director of its Virginia Chapter.

Pickerel is as a trustee of the Trimmer Education Foundation, a 501(c)(3) non-profit foundation that promotes training and management education within the construction industry and is a member of the board of directors of the ACE Mentor program, a non-profit organization whose mission is to enlighten and increase the awareness of high school students, particularly minorities, to career opportunities in architecture, construction and engineering. He also serves as a director of the for-profit ABC Services Corp. and is publisher of its monthly magazine, *Construction Executive*.

A frequent speaker at industry-related conferences, Pickerel is a longtime and active member of the American Society of Association Executives (ASAE) and has earned the organization's "Certified Association Executive" (CAE) designation for his expertise in the management of not-for-profit organizations.

Prior to his ABC career, Pickerel was a Baptist minister. He is a graduate of both the University of Richmond with a degree in English and the Southern Baptist Theological Seminary in Louisville, Ky., where he received a master's degree in religious education. Active in University of Richmond alumni activities, he established an annual scholarship there in 2004.